



SOFT COOPERATE OFFER

The Principal End Buyers and Affiliates

Date Issued: 25/08/2026

Valid Till: 25/09/2026

Attn.: To whom it may concern

INTERNATIONAL SOFT CORPORATE OFFER

DIRECT REFINERY MANDATE

Global Petroleum Advisor, under full corporate authority and direct refinery mandate, is pleased to offer qualified end buyers immediate access to premium petroleum products, crude derivatives and petrochemical commodities for spot lifting and long term contract supply.

All transactions are executable under FOB Tank-to-Vessel basis at Zhoushan Port China and Cost Insurance and Freight (CIF), with scalable monthly volumes, multi-port loading capability and delivery to Any Safe World Port (ASWP).

We are positioned to conclude secure petroleum transactions with financially capable buyers under internationally accepted banking instruments.

Serious buyers and authorized buyer mandates are invited to submit ICPO for immediate engagement.

WHY BUYERS ENGAGE GLOBAL PETROLEUM ADVISOR

- Direct refinery mandate representation
- Flexible monthly contract quantities
- SGS/CIQ inspection and verification support
- Multi-port loading availability
- Worldwide ASWP delivery coverage
- Standard international banking payment methods
- Long-term annual supply contract availability

TRANSACTION TERMS

Country of Origin: Kazakhstan / Georgia / Azerbaijan

Incoterms: Tank to Vessel

Inspection: SGS, CIQ, Quality & Quantity Test Reports

Payment: MT103/23, TT Wire, USDTRC20, BG, SBLC



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Delivery Terms: Any Safe World Port (ASWP)
Commission: Seller Side 50% / Buyer Side 50%

AVAILABLE PETROLEUM PRODUCTS

EN590 10PPM :50,000 – 2,000,000 MT Monthly | CIF \$1,200 Gross / \$1,170 Net | FOB \$1,130 Gross / \$1,100Net

JET A1 AVIATION KEROSENE:1,000,000 – 10,000,000 BBL Monthly | CIF \$120 Gross / \$115 Net | FOB \$110 Gross / \$105 Net

AGO — AUTOMOTIVE GAS OIL:10,000 – 100,000 MT Monthly | CIF \$1,150 Gross / \$1,120 Net | FOB \$1,080 Gross / \$1,050 Net

D2 GAS OIL:20,000 – 10,000,000 MT Monthly | CIF \$1,100 Gross / \$1,070 Net | FOB \$1,030 Gross / \$1,000 Net

LNG — LIQUEFIED NATURAL GAS:30,000 – 10,000,000 MT Monthly | CIF \$850 Gross / \$820 Net | FOB \$800 Gross / \$770 Net

LPG — LIQUEFIED PETROLEUM GAS:100,000 MT Monthly | CIF \$550 Gross / \$530 Net | FOB \$500 Gross / \$480 Net,

HSF / FURNACE OIL: 50,000 – 2,000,000 MT Monthly | CIF \$600 Gross / \$570 Net | FOB \$550 Gross / \$520 Net

LIGHT CRUDE OIL / REBCO / ESPO / MAZUT / JP54 / PETCOKE / UREA / BITUMEN / BASE OIL / MARINE FUELS and other strategic petrochemicals available upon buyer request under attached commercial schedules.

**TERMS AND CONDITIONS FOB TANK TO VESSEL Zhoushan PORT CHINA/
SINGAPORE**

1. Upon acceptance of sellers offer, buyer issues purchase order [ICPO], Passport copy, License and TSA
2. Upon acceptance of buyer ICPO seller issues commercial invoice for buyer's review and signing of the trail lift order for the awarded allocation



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3. Buyer and seller sign contract with a pipeline injection company to make payment for injection of product from seller tank to buyers tank

4. SELLER sends the below Proof of Product (PPOP) documents to Buyer:

- a. Commitment to Supply
- b. Certificate of Origin
- c. Authorization to Sell and Collect (ATSC)
- e. Tank Storage receipt(TSR),

Note: TSR (Tank Receipt): Must include the Chinese tank company name, singapore tank storage company coordinates (GPS),

contact person's name and details (email and phone number), and the tank number.

Upon receipt of PPOP documents and confirmation, buyer and seller Jointly pay for the Product Pipeline Injection.

5 Seller issues the POP documents as shown below;

- Dip Test Authorization DTA]
- Fresh SGS Report
- Q&Q Report
- Ullage Report
- Tank Injection Report
- Authorization to Verify

6. Seller commence injection to buyer tank storage, Buyer inspects by SGS.

7. Seller issues document to all intermediaries involved in the transaction and to seller/buyer.

Endorsed NCNDA/IMFPA.

8. Buyer makes payment for the product via MT103 after completed injection and receiving



copy of bill of lading and seller transfers title ownership to buyer and sign yearly contract delivery.

9. Seller within seventy-two (72) hours pays commissions to all intermediaries involved in the transaction.

PROCEDURE FOR FOB TRANSACTION HOUSTON/ROTTERDAM.

1. The Buyer issue ICPO with International passport copy (data page) to the Seller along with Company Profile.
2. The Seller Issues Commercial Invoice (CI) for the available quantity in the Seller's Storage Tank to the Buyer.
3. Buyer reviews, signs and returns the CI to the Seller with their signed Tank Storage Agreement (TSA) for the Seller's verification and approval.
4. The Seller issues following PPOP/POP to buyer for evaluation:
 - a. Commitment to supply.
 - b. Authorization to Sell and Collect (ATSC)
 - c. Authorization to verify (ATV) via phone or email.
 - d. Tank -to- Tank Injection Agreement (TTTIA) to be signed by End seller, Buyer and Buyer Tank Farm. Buyers Tank Farm sends back registered TSR
5. Upon verification of PPOP by Buyer and presentation of endorsed TTTIA by Buyer, Seller sends UDTA for all parties including Tank Farm to sign to enable Buyer to conduct Dip Test to obtain Fresh SGS (not older than 48 hours). The Buyer conducts dip Test in the Seller's Tanks at their expense and arranges the injection of the product into the Buyer's tanks.



6. Within twenty-four (24) hours after complete injection, Seller issues Injection report for the complete injected quantity to the Buyer and Buyer issues 100% wire transfer payment via MT103 to the Seller's nominated account.
7. The Seller transfers the title ownership to the Buyer and pay commissions to their intermediaries via NCNDA/IMFPA.
8. after trial lift is completed, and the next shipment is followed according to the signed and sealed Commercial Invoice by both parties.

UPDATED (CIF) & NON-NEGOTIABLE PROCEDURE.

1. Buyer sends ICPO along with Company Profile to the Seller with Buyer banking details certificate of incorporation Company Profile (CP) and International Passport Copy along with company latest Proof of funds or Bank Confirmation Letter (BCL) its show that buyer had capability to take over allocation stock from the seller
2. Seller acknowledges Buyer's ICPO and issues Contract Draft to the Buyer open for amendment. Buyer Reviews & Signs mutually accepted Contract and return in Word Format within 5 Working International days.
3. Seller issues to Buyer via email the following transaction documents:
 - a. Commitment to supply
 - b. Statement of product availability
 - c. Product Passport
 - d. ATSC, Buyer confirms the receipt of the documents by mail and issue confirmation letter within 48 hours
4. Seller sends buyer the shipping company details and buyer contact shipping company and finalizes the CPA fees, both parties we be reliable for first month freight fee both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three-party CPA) this is applicable only for 1st shipment (Seller & Buyer). Pays CPA cost 50/50 via T/T wire transfer directly to the shipping company. (The fee would be deducted when the Buyer is paying for the total product cost).
5. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs, and returns. Seller legalizes the joint Contract with the authorities in charge and sends to the buyer the



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legalized contract, the certificate of product title transfer, and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.

6. Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority to enable Seller to release the below Proof of Product Documents:

- a) License Export
- b) Product Allocation Certificate
- c) Title Transfer Certificate
- d) Export Approval
- e) Legalized Charter Party Agreement (CPA) with the Loading Port Authority.
- f) Injection Report
- g) Tank Receipt
- h) Dip Test Authorization

7. Seller issues the commercial invoice and sends to Buyer for Seller to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo/shipment of the product to the Buyer this 2% Performance Bond will be paid/forfeited to the Buyer.

8. The product SGS inspection charges will be borne by the Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of the future transaction (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

9. Loading & Shipment of the product commences as per schedule. Upon Vessel's arrival and finalization of SGS at the destination port, Buyer makes payment via swift MT103 transfer within 3 to 5 banking days to sellers fiduciary account for total shipment value after discharge of product at destination port and receipt of the entire relevant shipping and export documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized IMFPA.

ICPO SUBMISSION

All official ICPO submissions should be addressed to:
Global Petroleum Advisor

COMMERCIAL COORDINATION OFFICE :
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CLOSING CORPORATE STATEMENT

Global Petroleum Advisor confirms readiness, willingness and legal capability to enter immediate petroleum supply contracts with qualified buyers under internationally recognized commercial terms. Buyers ready for serious transaction engagement are invited to proceed without delay.

ALL ICPO's should be addressed to:

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MR DANIEL HARTLEY

Managing Director

Global Petroleum Advisor

